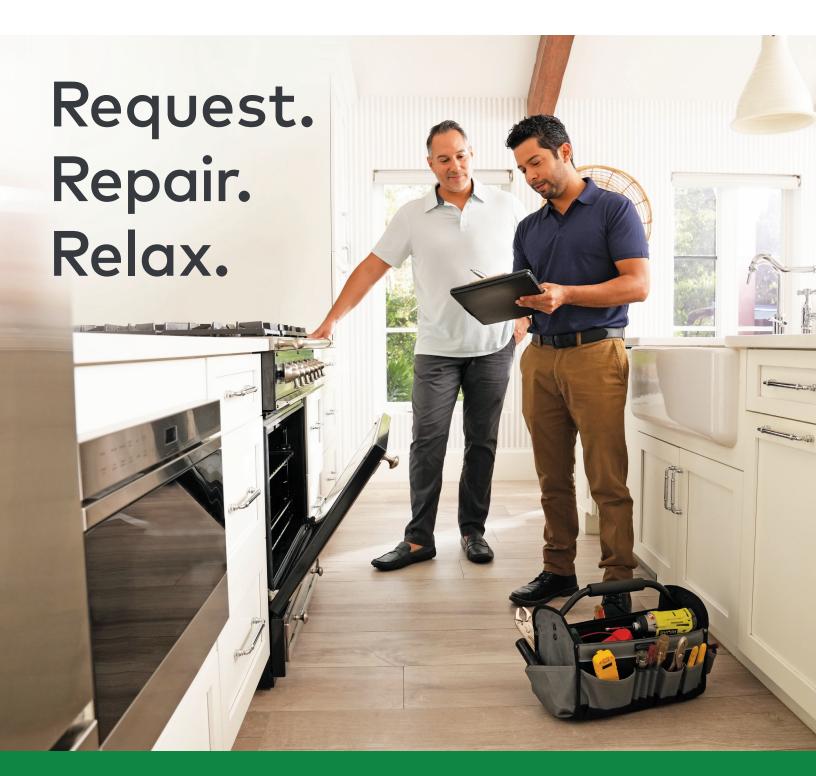




REAL ESTATE HOME WARRANTY PLANS

DE, DC, MD, Eastern PA, VA, WV



BE PREPARED WITH PEACE-OF-MIND COVERAGE







What is a home warranty?

And why do you need one?

A home warranty is an annual service agreement that **covers the repair or replacement** of the appliances and systems you use every day — items that homeowners insurance typically doesn't cover.

When these essentials break down from normal wear and tear, a Cinch Home Warranty not only gets a pre-screened pro to your home to fix the problem, but we also help pay the bill.

A Cinch Home Warranty is all about you — keeping your budget and your peace of mind intact all year round.

















How does a home warranty protect YOU?

Do you have \$4,600 to spend on a new A/C or heating system when a breakdown happens? Or \$1,500 when your fridge stops working? An annual home warranty helps ensure you keep more money in your pocket when the unexpected happens — today and for years to come.



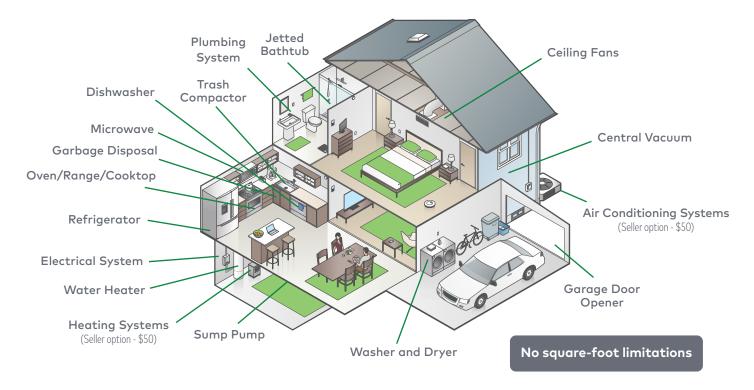
Costs WITHOUT a Cinch Home Warranty

	AVERAGE REPLACEMENT	AVERAGE REPAIR
A/C System	\$5,648	\$383
Heating System	\$4,645	\$360
Electrical System	\$1,407	\$398
Plumbing System	\$1,174	\$443
Oven	\$2,000	\$350
Refrigerator	\$1,500	\$400
Water Heater	\$1,214	\$590
Clothes Washer	\$1,375	\$300
Clothes Dryer	\$1,050	\$245
Dishwasher	\$970	\$360

What's covered?

Protect the items you need and use every single day — no matter age, make or model.¹

For details on what's covered, simply visit **cinchhs.com/LNFwarranty**.



Cinch Home Warranty extras include...

Unlimited HVAC system coverage

no matter how many units are in your home

Outside sewer line coverage

up to \$3,000 per year

Homeowners insurance deductible reinbursement benefit up to \$1,000

per year (Buyers only)^{2,3}

Unknown pre-existing condition coverage for undetectable issues¹

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Premium appliances option

matches professional series or ultra-premium appliance models brand for brand, with domestically available units (Buyers only)⁴



Premier Upgrade Package (Buyer option - \$129)

On certain covered claims, there can be additional charges not typically covered by a home warranty, such as required permits and code upgrades, disposal of replaced appliance and system items, and more. This added protection is all part of the **Premier Upgrade Package**. And the best part is this package is included in **Cinch's Preferred Plan** at a \$50 discount. (See coverage chart for details.)

Why a Cinch Home Warranty is a win-win

Buyer benefits

- ✓ No budget worries if breakdowns occur after you move in
- ✓ **Getting the right help is easy** when things stop working in your new home
- ✓ Multi-year discounted pricing Lock in the first-year rate for future years by paying for them up front. (Coverage will differ upon renewal.)

Seller benefits

- ✓ Motivate buyers since they are more likely to have interest in a home with a warranty
- ✓ Budget protection if a covered item fails
 while your home is on the market
- ✓ Closing delays are less likely due to appliance and system failures. Since covered items will be repaired or replaced, it's easier to avoid a closing delay due to a breakdown.

Breakdowns can be stressful. We make it simple to get the help you need.







Request

Request service 24/7 online at cinchhs.com/LNFclaim or by calling (877) 710-5095, and pay your deductible.

Repair

We assign a pre-screened and licensed local technician.

Relax

Your covered home appliance or system will be repaired or replaced.¹

Homeownership can be unpredictable. Don't worry, you can always count on us.

Now, more than ever, you need a Cinch Home Warranty to help reduce post-close regrets. Let Cinch help lower your risk when it comes to surprise appliance and system breakdowns with:

- ✓ Better protection than traditional warranty plans
- ✓ Expanded coverage for over 30 new parts and components
- ✓ Fewer exclusions and restrictions
- ✓ Greater transparency so you know exactly what's covered

The Long & Foster Service Commitment

"We partner with the best Insurance and Home Warranty companies in America. We are committed to ensuring that each one of our customers has an excellent customer experience. All claims will be resolved quickly and competently. We're committed to never allowing a dispute about coverage or service to interfere with a real estate transaction, because your satisfaction is our highest priority."

CINCH WARRANTY ENROLLMENT FORM

Contract/Order # (provided by Cinch)

ONLINE: cinchhs.com/LNF EMAIL: LFenroll@cinchhs.com PHONE: (877) 710-5095 FAX: (800) 468-7307



Complete information i	n this section	on			
PROPERTY INFORMATION		BUYER	SELLER	BUYER INFORMATION	
Property address to be covered				Name(s)	
City State		Zip		Closing date Phone number	Email address
Mailing address if different from above				REAL ESTATE COMPANY INFORMATION	
City State		Zip		Real estate company name/member #	
SELLER INFORMATION				Real estate office address	
Name(s)				City State	Zip
Phone number Ema	il address			Main office phone number	
Listing start date Listin	ng end date			Real estate agent name	
				Real estate agent mobile phone number	Real estate agent email
2 Select coverage ■ BU	YER: Coverage to b	egin at closing	SELLER: Cover	age to begin at enrollment, converts to Buyer at closing,	Air & Heat Option requires an additional fee
	\$200 DEDUCTIBLE	\$100 DEDUCTIBLE	\$200 DEDUCTIBLE	Optional coverage for Buyers	
	Preferred Plan Premier	Base Plan	Base Plan	Outside Gas Line 🔲 \$60	Pool w/Heat 🔲 \$225
	Upgrade Package INCLUDED			Outside Water Line	Spa w/Heat 🗌 \$225
Single Family	□ \$593	□ \$614	\$514	Septic Tank/Septic Tank Pumping 🔲 \$75	Pool/Spa Combo w/Heat 🗌 \$225
Condo/Townhome	□ \$563	□ \$584	\$484	Standalone Freezer 🔲 \$50	Saltwater Pool w/Heat
Multi-Family (Duplex)		\$764	\$664	Water Softener 🔲 \$75	Saltwater Spa w/Heat 🗌 \$275
New Home Construction (Years 2–4)		\$714	\$614	Well Pump w/Booster Pump 🔲 \$150	Saltwater Pool/Spa Combo w/Heat \$275
Existing Homeowner		□ \$614	□ \$514		Buyer Premium Appliances Option ⁴ \$339
Seller Air & Heat Option	□ \$50	□ \$50	□ \$50		
• Premier Upgrade Package (Buyers Only)	Included	□ \$129	□ \$129	Additional systems/components	Each additional Sump Pump 🔲 \$75
The Premier Upgrade Package is optional buyer-only coverage that provides additional coverage for items not typically included with a home warranty. It provides up to \$2,000 per year (two claims of up to \$1,000 each) when there are non-covered charges associated with a covered claim. For multi-family properties, this optional coverage is \$258 and will cover both units. For additional details, visit cinchhs.com/LNFwarranty.		when there are	for Buyers and Sellers (These are in addition to those already covered	Each additional Water Heater 🗌 \$96	
		in the base plan.)	Each additional Refrigerator \$30		
3 Total and signature					
TOTAL all fees (Sales tax will be added where required by law and will be reflected on the confirmation invoice.) Lock in first-year rate for future years			☐ I accept the Cinch Home Warranty coverage that has been presented to me.		
			☐ I decline the Cinch Home Warranty coverage that has been presented to me. I agree to hold real estate broker and agent harmless in the event of a subsequent mechanical failure that otherwise would have been covered under the home warranty.		
TOTAL X Number	er of years	\$ (Multi-year	total)	Buyer or Seller signature	Date
Warranty funded by: Buyer Seller Other		In addition to representing the home Seller and/or Buyer, the named real estate agent/company will also be completing certain warranty-related and administrative services. Your charge for this warranty may include an amount paid to the real estate agent/company for performing these services.			
This coverage includes only those systems, appliances and components that were in proper operating condition as of the contract effective date. Unknown pre-existing failures are covered, provided the failure could not have been detected by visual inspection or simple mechanical test.					
The following systems, appliances and components	•			IF YOU NEED SERVICE, call (877) 710-5095 or visit cinch (Do not call a contractor yourself.)	hs.com/LNFclaim.

MAKE CHECKS PAYABLE TO: Cinch Home Services Mail to: Payment Processing Center, P.O. Box 650815, Dallas, TX 75265-9903 All plans are subject to terms, conditions and limitations. Io see a sample service agreement, visit **cinchis.com/UNFwarranty**. Deductible due (per trade) at time of service request. Covered items must be in good working order as of service agreement effective date. Non-covered charges and dollar amount caps may apply.

All plans are issued by HomeSure Services, Inc., except in the following states where they are issued by the identified entity: in AL, AZ, FL, IL, IA, MA, NV, NH, NM, NY, NC, OK, SC, TX, UT, VT, WA, WI and WY by HomeSure of America, Inc.; in CA by HomeSure Protection of California, Inc.; in VA and OR by HomeSure of Virginia, Inc. Plans are administered by Cinch Home Services, Inc., OR CCB #2015, IN C.P.D. Reg. No. — T.S. R2707, and services are provided by independent contractors. Pleases econtract for actual terms and confines; benefits may vary by state. Not available in all states; subject to sales tax where applicable. Cinch is a registered mark of Cinch Home Services, Inc.





BEST PLAN BUYER PREFERRED PLAN⁵

Single Family Home

\$200 DEDUCTIBLE: \$593

Industry-leading

\$100 DEDUCTIBLE: \$614

BUYER

coverage	Includes Premier Upgrade Package at a \$50 discount	\$200 DEDUCTIBLE: \$614	SELLER	
Systems				
Air Conditioning (Unlimited Units)	✓	✓	Seller Air & Heat	
Heating (Unlimited Units)	✓	✓	\$50 Option	
Plumbing	✓	✓	✓	
Electrical	✓	✓	✓	
Appliances				
Dishwasher (Built-in)	✓	✓	✓	
Refrigerator	✓	✓	✓	
Microwave (Built-in)	✓	✓	✓	
Washer/Dryer	✓	✓	✓	
Oven/Range/Cooktop/Built-in Grills	✓	✓	✓	
Range Exhaust	✓	✓	✓	
Premium Appliances Option for Buyers ⁴	OPTIONAL (\$339)	OPTIONAL (\$339)		
Additional Coverage and Benefits				
Water Heater	✓	✓	✓	
Sediment Buildup	✓	✓	✓	
Plumbing Stoppages (Up to 125 ft.)	✓	✓	✓	
Jetted Bathtub	✓	✓	✓	
Attic Exhaust/Whole House Fan	✓	✓	✓	
Ceiling Fans	✓	✓	/	
Central Vacuum System	✓	✓	✓	
Light Fixtures, Smoke Detectors, Doorbell Chimes	✓	✓	✓	
Garage Door Opener	✓	✓	✓	
Sump Pump	✓	✓	✓	
New Appliance Discount Program	✓	✓	✓	
Outside Sewer Line	✓	✓	✓	
Unknown Pre-existing Conditions ¹	✓	✓	✓	
Failures Due to Lack of Maintenance ¹	✓	✓	/	
Rust and Corrosion ¹	✓	✓		
Homeowners Insurance Deductible Reimbursement ^{2,3}	✓	✓		
Premier Upgrade Package for Buyers ⁶				
Required Permits	✓			
Required Code Upgrades	✓	OPTIONAL		
Equipment and Refrigerant Disposal	✓	(\$129)		
Electrical, Plumbing and Duct Modifications	✓			

¹ Subject to terms and conditions; non-covered charges and dollar amount caps may apply. Deductible due (per trade) at time of service request. Covered items must be in good working order on service agreement effective date. View details at CinchHS.com/LNFwarranty.

² Benefit only available to buyers. Reimburses you up to \$1,000 when you have to pay a deductible on a covered homeowners insurance claim. Only one claim per member per 12-month period. Additional terms and conditions apply, which will be included in your plan materials you receive after enrollment.

³ This benefit is provided by an unaffiliated third party under an insurance policy issued to Cinch Home Services, Inc., for the benefit of customers enrolled by Cinch Insurance Agency, Inc., an affiliate of HomeSure Services, Inc. and Cinch Home Services, Inc.

⁴ Available for the following manufacturers: ASKO, Bertazzoni, Bosch, Dacor, Deffield, GE Monogram® Series, Fisher & Paykel, JennAir®, KitchenAid®, Miele®, Sub-Zero, Thermador or Viking. All registered marks are the property of their respective owners; use is for informational purposes only. ⁵ Buyer Preferred Plan only available to buyers during first year of enrollment; not available in IA and MA.

Premier Upgrade Package provides buyers up to \$2,000 of coverage per year (two claims of up to \$1,000 each) when there are non-covered charges associated with a covered claim, such as permits and equipment disposal.